



# MARRIOTT INTERNATIONAL

**Department Name: Fire Protection & Life Safety**

**Title: Director, EMEA**

**Leadership Band: Purple**

**Leadership Role: Manager of Individual Contributors**

## **Position Summary**

As a member of Fire Protection & Life Safety (FLS) and Global Design EMEA teams, is responsible for working with internal and external stakeholders to maximize compliance of fire protection standards for Marriott Lodging Brands in Europe, Middle East and Africa including new builds, conversions/acquisitions, re-positionings, renovations and in operating hotels. Provide oversight and leadership to direct reports and consultants as they work toward the FLS mission of protecting guests, associates and assets by minimizing risk through standards, education and strategic partnerships focused on innovative life safety solutions. Provide project management and life safety expertise through the design and construction of new and converting hotels and serve as a subject matter expert.

This role is dual reporting with a solid line to VP, FLS and a dotted line to VP, GDEMEA. As such needs to support owners and design teams as they comply with FLS standards and support the goals of Global Design including meeting timelines and project and department budgets. Also responsible for deployment of FLS consultants throughout the region.

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## **Scope**

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- Number of Direct Reports – 0-2
- Titles of Direct Reports – Fire Protection Specialist and Fire Protection Engineers
- Number of FTEs – approx. 2
- Budget Responsibilities – yes within approved annual budget
- Manage outsourced FLS consultants

## **Specific Expected Contributions and Responsibilities**

- Responsible for delivery of high-quality engineering support services to business units within Global Design, Lodging, Development, Operations, Brand, Lodging Engineering, Risk Management, Ownership Franchise Services and various other Marriott businesses for all projects in the region.
- Responsible for recruiting, coaching, training and developing consultants and/or staff to perform their defined duties. Provide performance feedback and evaluation, and career development if applicable to direct reports.
- Make decisions for complex fire protection and life safety issues and when necessary, refer to other members within Fire Protection & Life Safety.
- Build relationships and provide leadership, expertise, and management surrounding FLS throughout Europe, Middle East and Africa.
- Direct adaptations and modifications throughout design process and installation of systems.
- Discuss with supervisor and team members fire protection and life safety issues or problems that have high financial impact.
- Promote and support ongoing inspections in operating hotels in the region.



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- Remain current with emerging technologies, regional codes and best methods for automatic sprinkler systems, fire alarm systems, life safety, and smoke control in the industry and specific to the region.
- Help develop owner preference and drive growth collaboratively with owners and Marriott internal stakeholders.

## **Expected Leadership Contributions**

- As a senior leader within FLS, support department, other leaders, and associates within the department by serving as a role model invested in the mission of the department.
- Manage all (owned, managed, and franchised) new build and conversion projects within the EMEA region.
- Manage internal and external resources for projects in EMEA.
- Supervise a staff of fire protection engineers and technicians or interface with consultants to achieve results.
- Participate as needed to ensure the FLS budget is established and met with VP, GDEMEA and Global Design Accounting.
- Routinely interact with Global Design Project Directors, franchisees, building owners, clients, customers, officials, contractors, Insurance representatives and others.
- Lead project meetings and make presentations relating to Europe projects.
- Act as a liaison to insurance companies, code officials, architects, owners, consultants.
- Verify completion of projects and continue to monitor projects until all FLS items are rectified.
- Communicate on a regular basis with the VP, FLS and VP, GDEMEA.
- Perform design reviews for egress, building construction, automatic sprinkler, fire alarm, and mechanical smoke control systems to ensure compliance of Marriott standards, system performance, equipment selection, constructability, maintainability, building code conformance, and sequencing.
- Provide construction support services including fire protection system project control functions (change-order analysis and schedule impacts), cost reduction analysis, submittal reviews, mid-construction site review and report, transition planning (construction to operations), and acceptance testing.
- Participate in preparation and presentation of the Risk Management position and provide technical expertise for the Appeals Board process with Continent President, Chief Financial Officer, General Counsel, VP GDE, SVP Risk Management and Chief Development Officer.
- Actively listens and asks questions of customers to assess the level of satisfaction with the service being provided and to prevent problems from occurring. Regularly monitor customer satisfaction and take personal responsibility to ensure it. Follow through with customer inquiries, requests, and complaints in a timely fashion.
- Communicate orally and in writing with customers.
- Tracks project schedules and construction documents.
- Actively participates in goal setting and reviews with supervisors.

## **Skill Requirements**

- Working knowledge of construction means and methods, facilities operations, and contracting.
- Strong problem-solving capabilities: ability to search beyond traditional boundaries.
- Solid background in European and NFPA codes and standards.
- Extensive writing skills required.
- Excellent interpersonal skills which must include ability to speak in public, negotiate, explain fire protection concepts, and enforce standards while strengthening relationships, occasionally under pressure.
- Ability to develop new processes to increase effectiveness and efficiencies.
- Excellent management and supervisory skills.
- Good working knowledge of MS Word, MS Excel, and MS Outlook.



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- High degree of initiative, personal responsibility, and integrity
- Ability to work effectively in a collaborative work environment.
- Willingness to share knowledge openly and assist others as necessary.
- Willingness to be a lifelong learner and curious about fire protection and hospitality industry.
- Willingness to travel extensively (approximately 70%).

### **Specific Candidate Profile**

- BS, Fire Protection Engineering or equivalent experience.
- Fundamentals of Engineering or Professional Engineering or equivalent license preferred.
- 2 yrs. minimum related experience working in Europe preferred.
- Minimum of 10 years progressive experience in fire protection preferred.
- Willingness to reside in Frankfurt, Germany or London, UK.

For more information, go to [Director, Fire Protection & Life Safety EMEA in Multiple Locations | Corporate \(marriott.com\)](#).